Ottawa: Canada's Creative Economy Capital

Transitioning to a New Level





OCRI – Who are we?

Private Not-for-Profit Corporation

Partner with the City of Ottawa to deliver services on behalf of the City:

- Entrepreneurship Centre/Innovation
- Investment and Commercialization
- Global Marketing
- Technology Cluster Support (8 clusters)
- Talent Development/Education

Also represent 800 members with 110,000 employees (78,000 technology)

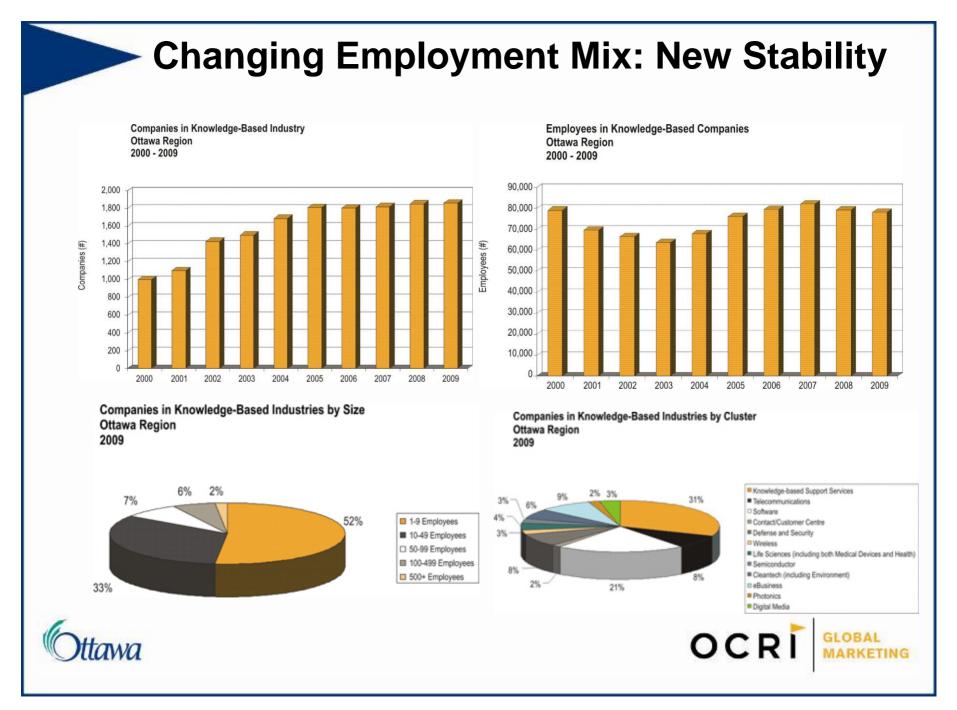
Support all business sectors from start-ups to multinational corporations

Promote Ottawa internationally, focusing on exportoriented businesses







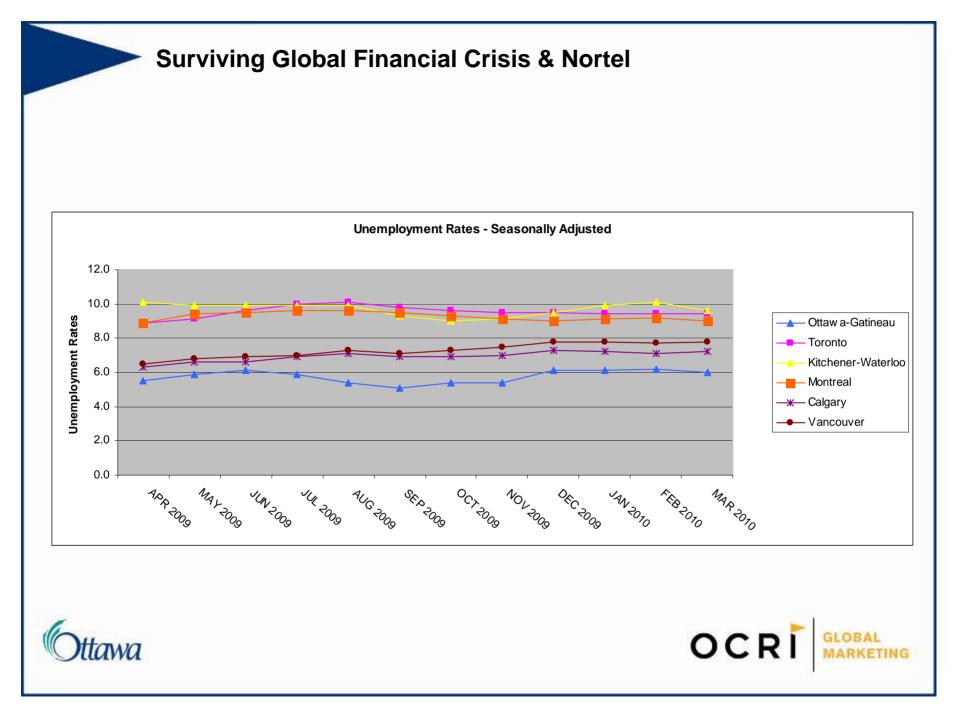


Surviving Global Financial Crisis& Nortel Unemployment Rates - Seasonally Adjusted 12.0 10.0 Unemployment Rates 8.0 - Canada 6.0 - Ontario . - Ottaw a-Gatineau 4.0 2.0 0.0 NOLZOOO DECZOOG ^{FEB 2010} 0C7-2009 AN 2010 MAR 2010 10, MA, UN, UL 10, SEP 200, 200, 200, 200, 200,

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LOBAL

Ottawa



Innovation Economy

The new Economy is driven by <u>knowledge</u> and <u>innovation</u>

- Creativity-based, not manufacturing
- Companies are smaller (on average)
- Global connectivity means global competition
- Collaboration and competition is key to success

KBI = *Knowledge-based industries*





Ottawa Economy - KBI

Ottawa has a long history in innovation in knowledge-based industries (KBI) and has transitioned to new opportunities. Reduced demand for telecom infrastructure Diversity across wide range of sectors Depth of talent pool is excellent Strong entrepreneurial culture





Ottawa Economy - KBI

"Ottawa has the highest percentage of creative class workers in all of Canada, and one of the highest percentages in the world. Fully 43% of Ottawa's workforce is employed in creative occupations, more than New York, London or San Francisco.... Ottawa dominates our listings of the best places to live by life-stage... Ottawa is a classic mean metro – more than half of its adult population (51%) has a college degree."

Richard Florida, Who's Your City

As a creative class metro, Ottawa ranks #1 in Canada and #3 in North America using the 3-Ts (Technology, Talent and Tolerance) as the metrics.





New Reality 1

•Transitioning to a sustainable economy in the post financial crisis era

- •Movement from hardware to software: example Mitel
- •Movement to IP world: March Networks, Mitel
- •Building the wireless world: Dragonwave, Belair, Eion, Bridgewater
- •Cashing in on the mobile world: RIM, Magmic, Fuel Industries
- •Taking ICT to other sectors: Abbott Point of Care; Group IV, Cyrium, GridPoint





New Reality 2: Shenzhen Visit Apr 10

- •Visited BreconRidge and Huawei
- •BreconRidge, Ottawa company with 500 commodity manufacturing jobs in Shenzhen
- Huawei, Shenzhen company with new Ottawa Global Research Centre, 80 jobs going to over 200, areas: wireless, IP networking, optical technologies
 Higher skill, higher value jobs





Our MNE Presence: IBM

- •GCE: Business Analytics
- •GCE: Applications Security
- •GCE: Java
- •GCE: Software development tools
- •Leads Eclipse Open Source Software Project





Our MNE Presence: Ericsson

- Purchased two of Nortel business units
- Acquired CDMA and LTE assets, access to North American markets
- •Exceeded expected retention of Nortel staff, concentrating on LTE development
- A bright spot in their recent financial results
- Actively engaging local industry and community





Our MNE's: Alcatel-Lucent

- •Ottawa Research and Innovation Centre
- Works on LTE development
- •LTE connected car developed in Ottawa
- •Develops LTE radio and antenna technology
- Uses QNX operating system





Our MNE's: RIM

•One of our fastest growing companies, +300 jobs in 2009

- Consumer applications
- Application software development
- Carrier interface software
- •Recently acquired QNX, puts them in transportation space, brings QNX back to Canadian ownership





Our MNE Presence: General

•Of the "big 5" dominant network players, 4 have major R&D operations in Ottawa

- •Ottawa is now the largest operating location of Ciena
- •IBM is now Ottawa's largest tech employer
- Innovative training programs have kept
 Abbott growing in Ottawa







Lack of early stage and growth capital
Global competition for talent
Payback on institutional research





Key Innovation Clusters/Sectors

- <u>Current Clusters:</u>
 - Photonics
 - Enterprise Software / eBusiness
 - Wireless / Mobile Applications
 - Life Sciences (Medtech and Biomedical)
 - Security/Defence
- <u>Emerging Clusters:</u>
 - Communications Enabled Applications
 - Cleantech
 - Digital Media (Pervasive Media)
 - Virtual Education (Global eLearning)

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Present Initiatives

Innovation Leadership Team

- •Ottawa 20/20 refresh
- Ottawa Technology Roundtable





Incubators/Accelerators/Portfolio

Lead to Win Ecosystem **OCRI** Portfolio **NRC** Incubators Wesley Clover Code Factory **Exploriem** OTTN Other Communities Entrepreneurs Edge TON **OCRI** Code Factory TiF

49 companies 66 companies 23 companies 16 companies 4 companies 5 companies 5 companies

117 attendees1700 members671 members110 members>150 members

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